

DATE: **APRIL 24-29, 2023** 

**LOCATION:** CANTON, OH

**COST:** \$4,350

#### WHY SHOULD PROJECT MANAGERS ATTEND?

Restoration Project Managers must to be able to close deals, plan efficiently, communicate effectively, delegate accordingly, and fully comprehend the roles and responsibilities of their position. This program focuses on developing the fundamental behaviors necessary to sell, estimate, and manage a restoration project. Instructors are all experts in their field and focus their training on how to apply proven principles.

#### **HOW DOES THIS BENEFIT YOUR BUSINESS?**

The typical project manager in a restoration company manages \$1-1.5 million in projects annually. VMA estimates that graduates of this program handle higher workloads and increase profitability by at least 5%, yielding \$50,000 to \$75,000 in improved performance within the first year alone. The return on investment is huge and immediate, especially given the affordable cost of the program.

# TOPICS

Graduates of this program understand and display higher standards of performance in restoration project management and sharper skills in these areas:

- Customer Service
- Quality Control
- Subcontracting

- Time Management
- Project Administration
- Legal Issues and Solutions

- Communication
- Negotiation
- Proiect Management
- Principles

### **RESERVE YOUR SPOT TODAY**











## **PRE-PROGRAM WEBINARS**

#### Overview / Introduction

Meet with participants from across North America while learning about the program's subjects and presenters, along with the disciplines and responsibilities of Restoration Project Managers.

#### **Project Administration**

Discuss how to create and utilize effective adminis-trative procedures and practices to ensure proper documentation and job files, planning and autho-rization, file review, and historical accuracy and records.

#### **Legal Issues and Solutions**

Learn how to manage risk and to properly adhere to and enforce contracts while following standards set by the S500. Other topics include tort liability, AOBs, change orders, liens, and other legal issues.

#### **Customer Service**

restoration industry's leading customer service expert provides tips and strategies to help you increase your service and experience with even the toughest customers and jobs.

#### Quality Control

Master important quality the concepts including variations, root cause analysis, problem solving, continual improvement, process standards to satisfy customer requirements and stay on budget.

# **IN-CLASS PROGRAM OVERVIEW**

#### DAY 1

Time Management Communication **Managing Subcontractors** 

**Negotiating Effectively** 

#### DAY 3

**Project Lifecycles and Managing Jobs** 

#### DAY 4

Project Lifecycles and Managing Jobs (cont.)

#### DAY 5

Project Lifecycles and Managing Jobs (cont.) Technology in Project Management Execution

#### DAY 6

Exam Day

Successful graduates of Violand's Restoration Project Management program earn a Certificate in Restoration Project Management from Kent State University and Violand Management Associates. This is the only university-backed Certificate for Restoration Project Managers in the industry, certifying graduates as among the elite in their profession. All attendees earn 14 credit hours from IICRC and 43.25 contact hours through RIA.