



THE VIOLAND INSTITUTE

Online training and education for managers, frontline employees, and salespeople. Management and Frontline courses are CEC approved through IICRC and RIA.

» Value-Added Assessments

Pre- and post-tests for each course measure the user's increases in understanding and application.

» Downloadable Materials

Downloadable course materials add additional value and provide the opportunity to apply the concepts.

» Self-Paced Learning

Courses divided into user-friendly modules offer the ability to learn at a pace that accommodates any schedule.

» Industry-Specific Training

Subject matter developed by experts in the restoration, cleaning, and service industries.



Frontline

Employees interact with clients, and these fundamental business concepts help them represent your brand well.



Management

Specialized programs designed to help leaders learn new techniques and refine basic management skills.



Sales

Short videos designed to provide a boost of energy through trusted principles to help close more business.

ABOUT THE COURSES

Each course in The Violand Institute is specifically designed to provide an interactive learning experience. Courses cover the professional topics of leadership, accounting and finance, sales and marketing, hiring, management, and business acumen.

Develop Your
**GREATEST
ASSET**

COURSE EXAMPLES

Frontline

Business Communication
Customer Service
Personal Management
Business Etiquette
Working Effectively with Others

Management

Management Basics
Business Numbers
Conflict Resolution
Sales Plans
Business Strategy

Sales Videos

L.I.N.K. Networking
Pre-Call Planning
Psychology of Selling
Business to Consumer Sales
and over 100 more!

